















2016 OFFICIAL SPONSORS & HOSTS

portland | february 14- 16, 2016

THE TURNS...

www.sports-forum.com



BREAKOUT SESSIONS AT A GLANCE

	MONDAY AM	MONDAY PM	TUESDAY AM	TUESDAY PM
SPONSORSHIP	The Sponsor's Perspective	The Star – Generating New Revenue Streams	Inside the 'New' Anheuser-Busch	The Five-Question Sponsor Promotion Acid Test
MARKETING	The Brand Integration Blueprint	Not Your Father's Marketing Plan	Grab the Attention of your BEST Prospects	The Fan Journey: Nurturing fans from single ticket to season ticket holders.
TICKET SALES/ MANAGEMENT	Who Owns My Ticket?: Do Sports Properties Have the Right to Say Who Buys Their Tickets?	How Ticket Sales and Technology Go Hand in Hand	Supersizing Groups	The Keys to Monetizing Your Secondary Market
SENIOR MANAGEMENT	Use the 4 Cs to Successfully Adopt Analytics and Drive your Business Further	Doing Wellby Doing Good – How Environmental Sustainability is Good for your Bottom Line	How Well Do You Know Your Fans? – How the NFL Transforms Fan Intelligence into Actionable Insights	Employee Engagement - How to Find & Keep the Best
SOCIAL MEDIA	Generate Instant Ticket Sales, Capture Fan Data, and Deliver Instant Gratification (MOBILE ENGAGEMENT)	MLB.com & Social Media	Social B2B Selling via LinkedIn	Designing, Sponsoring & Selling a New Premium Space (BUSINESS DEVELOPMENT)
BUS. DEVELOPMENT/ FAN ENTERTAINMENT	The Death of In-Stadium/In- Arena Signage?	Using Creativity & Innovation to Drive Fan Engagement & Incremental Revenue	Making the Most of the Game Day Experience to Differentiate and Market	20 Fan Entertainment Ideas in Sixty Minutes (FAN ENTERTAINMENT)
WILD CARD	Virtual Reality - the Next Sports Gold Rush!	Managing Millennials	eSports – Lessons in Engaging the Millennial Audience from this Global Phenomenon	Best of the 2016 Tech Tank
WILD CARD	Activating a Trending Corporate Partnership Category: Fantasy Sports	A Fan for Life – Creating Emotional Fan Experiences in Under-Leveraged Stadium Areas	The Six Best Ideas You Should Be Doing NOW	MEETING MILLENNIALS ON THEIR TERMS – The Ganassi Sound Garage

SUNDAY, FEBRUARY 14

AGENDA

	PROGRAM	SESSION LEADERS
9:55 am	CASE CUP COMPETITION	(At Hilton Executive Tower)
11:00 am	SUNDAY BRUNCH	(Provided at Hilton Portland)
12:00 pm	SUNDAY WORKSHOPS BEGIN	(All Workshops at Hilton Portland)
	NSF TECH TANK	Stephen Corsaro, National Sports Forum
OPEN TO	"GETTING THE MOST OUT OF THE NSF" WORKSHOP (RECOMMENDED FOR EXHIBITORS)	David Brown, idegy, inc.
ALL	BIG DATA WORKSHOP	Russell Scibetti, KORE Software
	ACADEMIC WORKSHOP	Mike Redlick, UCF & Roy Yarbrough, California University of PA
	BUSINESS OF DIVERSITY IN SPORTS & ENTERTAINMENT (BDSE) WORKSHOP	Christina Wright, NCAA
	MILB WORKSHOP	Andy Milovich, Myrtle Beach Pelicans & Kyle Bostwick, Vermont Lake Monsters
	MLB WORKSHOP	Kathy Schwab, Milwaukee Brewers & Tom Sheridan, Chicago White Sox
PRIVATE SESSIONS	NON-TRADITIONAL SPORT & ENTERTAINMENT WORKSHOP	Chad Seigler, NASCAR & Dave Muye, FELD Entertainment, Inc.
313310113	NFL WORKSHOP	Brent Schoeb, San Francisco 49ers & Dannon Hulskotter, Minnesota Vikings
	NHL WORKSHOP	Eric Stisser, St. Louis Blues
	OHIO UNIVERSITY WORKSHOP	Jim Kahler, Ohio University
	UNIVERSITY OF OREGON WORKSHOP	Whitney Wagoner & Craig Leon, University of Oregon
2:30 pm	AFTERNOON SNACK	(Provided at Hilton Portland)
3:00 pm	SUNDAY WORKSHOPS RESUME	
5:30 pm	BUSES DEPART HILTON PORTLAND FOR PROVIDENCE PARK	
5:45 pm	PORTLAND TIMBERS"WELCOME TO THE FORUM"	Hosted by the Portland Timbers and Centerplate PORTLAND Centerplate
5:45 pm	BEHIND THE SCENES TOUR OF PROVIDENCE PARK	
6:15 pm	COCKTAILS AND APPETIZERS AT PROVIDENCE PARK	
8:15 pm	PORTLAND TIMBERS WELCOME	

SUNDAY



DAVID **BROWN** Executive Vice President KORE idegy, inc.



RUSSELL MIKE SCIBETTI REDLICK VP, Product Dir. External Strategy, Affairs, Software Business Management



Program, UCF

CHRISTINA WRIGHT Asst. Dir. of Human DeVos Sport Resources, NCAA



ANDY MILOVICH General Manager, Myrtle Beach Vermont Lake Milwaukee Pelicans



KYLE

Vice

KATHY BOSTWICK SCHWAB Sr. Dir. of Marketing, President, Monsters Brewers



том SHERIDAN Sr. Dir. of Ticket Sales, Chicago White Sox



CHAD SEIGLER VP, Team Marketing Services, NASCAR



BRENT SCHOEB VP, Corporate VP, Marketing Corporate Partnerships, & Fan San Francisco Engagement, St. Louis 49ers



DANNON HULSKOTTER SVP,

Minnesota

Vikings

ERIC STISSER JIM KAHLER Sponsorship, Blues



Exec. Dir., Center for Sports Admin., Ohio

University





LYNN LASHBROOK VP, Business MULLENS President, Development Athletics Sports & Government Director, Management Affairs, Worldwide Portland Trail Oregon



CHRIS OXLEY ROB

University of



JEREMY DARLOW Director of Marketing, Portland adidas Timbers Football & Baseball

AGENDA

MONDAY, FEBRUARY 15

	PROGRAM (All Events at Hilton Portland)		SPEAKERS
7:30 am	NEWCOMER'S BREAKFAST		Mary Pink, Iowa State Athletics Department
9:00 am	OPENING CEREMONIES		
9:30 am	"THE OREGON TRAIL- SPOTLIGHT ON SPORTS IN THE PACIFIC NORTHWEST" Super Panel		MODERATOR: Dr. Lynn Lashbrook, Sports Management Worldwide PANELISTS: Chris Oxley, Portland Trail Blazers; Rob Mullens, University of Oregon; Mike Golub, Portland Timbers; Jeremy Darlow, adidas
11:00 am	COFFEE BREAK		
11:30 am	SPONSORSHIP	The Sponsor's Perspective	Jim Kahler, Ohio University
7	MARKETING	The Brand Integration Blueprint	Molly Mazzolini, Infinite Scale
BREAKOUT BLOCK 1	TICKET MANAGEMENT	Who Owns My Ticket?: Do Sports Properties Have the Right to Say Who Buys Their Tickets?	Bill Guertin, The 800-Pound Gorilla
_ B	SR. MANAGEMENT	Use the 4 Cs to Successfully Adopt Analytics and Drive your Business Further presented by	Mike Arthur, Avnet Technology Solutions
no	SOCIAL MEDIA	Generate Instant Ticket Sales, Capture Fan Data, and Deliver Instant Gratification	Josh Manley, ReplyBuy
AK	BUSINESS DEVELOPMENT	The Death of In-Stadium/In-Arena Signage? presented by 🌅	Will Ellerbruch, Daktronics
BRI	WILD CARD	Virtual Reality - the Next Sports Gold Rush!	Andy Dolich, Dolich Consulting
	WILD CARD	Activating a Trending Corporate Partnership Category: Fantasy Sports	Brent Schoeb, San Francisco 49ers & Scott Jones, Yahoo Sports
12:30 pm	LUNCH IN THE TRADE SHOW		
2:00 pm	SPONSORSHIP	The Star – Home of the Cowboys: Creating New Revenue Streams	Eric Sudol, Dallas Cowboys
7	MARKETING	Not Your Father's Marketing Plan	Chad Wynn, Texas Rangers
0	TICKET SALES	How Ticket Sales and Technology Go Hand in Hand presented by of dialource	Joshua Tillman, Dialsource & Phil Horn, Sacramento Kings
_ B	SR. MANAGEMENT	Doing Wellby Doing Good – How environmental sustainability is good for your bottom line.	Steve Scott & Christa Stout, Portland Trail Blazers
BREAKOUT BLOCK	SOCIAL MEDIA	MLB.com & Social Media	MLB Social Media
AK	FAN ENTERTAINMENT	Using Creativity & Innovation to Drive Fan Engagement & Incremental Revenue	Dan Migala, Property Consulting Group/The Migala Report
BRI	WILD CARD	Managing Millennials	Annie Brackley, Ohio University
	WILD CARD	A Fan for Life – Creating Emotional Fan Experiences in Under-Leveraged Stadium Areas presented by	Christian Lachel & Brad Shelton, BRC Imagination Arts
3:00 pm	AFTERNOON SNACK		
3:30 pm	"MXMMARKETING TO THE	NEXT GENERATION" Super Panel sponsored by GMR	MODERATOR: Todd Fischer, GMR Marketing PANELISTS: Jimmy Small, Iowa Speedway; Casey Romany, PepsiCo; Caitlin Moyer, Milwaukee Brewers; Joni Lockridge, PGA of America
5:45 pm	NSF OPENING NIGHT IN THE TRADE SHOW		

MONDAY



MOLLY MAZZOLINI GUERTIN Partner CEO (Chief & Brand Enthusiasm Integration Officer), The 800-Pound Director,

Infinite Scale Gorilla



MIKE ARTHUR Sr. Dir., Sports & Regional Entertainment, Sales Avnet Services, Manager, AvnetTechnology Daktronics Solutions



WILL ELLERBRUCH DOLICH



ANDY President, Dolich Consulting



Sr. Product VP, Corporate Manager, Marketing Partnership Manager, Sales & Yahoo Sports Service, Dallas

Cowboys



SCOTT JONES ERIC SUDOL CHAD WYNN JOSHUA Partnerships, Founder Texas and CEO, DialSource



TILLMAN

PHIL HORN VP, Ticket

Services,

Kings

Sales and Sacramento Blazers



STEVE SCOTT CHRISTA VP, Corporate STOUT Partnership, VP, Social Portland Trail Responsibility, PCG/The Portland Trail Migala Blazers



DAN MIGALA TODD Founding Partner,



Marketing



JIMMY SMALL President,

Speedway



CASEY ROMANY Senior Brand Manager, PepsiCo



CAITLIN MOYER Director-New Media, Milwaukee

Brewers

TUESDAY, FEBRUARY 16

AGENDA

	PROGRAM (All Events at Hilton Portland)		SPEAKERS
9:00 am	OPENING REMARKS		
9:45 am	"WHAT KEEPS YOU UP AT NIGHT" Super Panel sponsored by Marketo		MODERATOR: Abe Madkour, Sports Business Journal/Sports Business Daily PANELISTS: Ethan Casson, San Francisco 49ers; Ken Hudgens, FELD Motor Sports; Chris McGowan, Portland Trail Blazers; Mark Prows, MGM Resorts
10:45 am	COFFEE BREAK		
11:15 am	SPONSORSHIP	Inside the 'New' Anheuser-Busch	Nick Kelly, Anheuser-Busch
m ≚	MARKETING	Grab the Attention of your BEST Prospects	Ron Contorno, Full House Sports Marketing
BLOCK	TICKET SALES	Supersizing Groups	Kathy Burrows, Sold Out Seating
	SR. MANAGEMENT	How Well Do You Know Your Fans? – How the NFL Transforms Fan Intelligence into Actionable Insights	Chris Bondarenko, Vision Critical
EAKOUT	SOCIAL MEDIA	Social B2B Selling via LinkedIn	Corey Breton, Los Angeles Football Club
A X	FAN ENTERTAINMENT	Making the Most of the Game Day Experience to Differentiate and Market	Declan Bolger, Major League Soccer
8	WILD CARD	eSports – Lessons in Engaging the Millennial Audience from this Global Phenomenon presented by	Matt Hill, GMR Marketing
	SAMMY	The Six Best Ideas You Should Be Doing NOW	Ron Seaver, National Sports Forum
12:30 pm	LUNCH IN THE TRADE SHOW		
2:30 pm	SPONSORSHIP	The Five-Question Sponsor Promotion Acid Test	Steve Delay, SRO Partners & Co-Author
→	MARKETING	The Fan Journey: Nurturing fans from single ticket to season ticket holders presented by Marketo	Matt Zilli, Marketo, Inc.
BREAKOUT BLOCK	TICKET MANAGEMENT	The Keys to Monetizing Your Secondary Market presented by X TICKET	Troy Kirby, UC Davis; Eric Lapointe, Jasper Joyce, Jeff Morander
18	SR. MANAGEMENT	Employee Engagement - How to Find & Keep the Best & Other Trending Topics for Senior Executives	Jason Bitsoff, FELD Entertainment, Inc.
00	BUSINESS DEVELOPMENT	Designing, Sponsoring & Selling a New Premium Space	Jared Kozinn & Jeff Webster, Detroit Lions
AK	FAN ENTERTAINMENT	20 Fan Entertainment Ideas in Sixty Minutes	Eric Nichols, University of South Carolina Gamecocks
BRE	WILD CARD	Best of the 2016 Tech Tank	Stephen Corsaro, National Sports Forum
	WILD CARD	MEETING MILLENNIALS ON THEIR TERMS – The Ganassi Sound Garage	John Olguin, Chip Ganassi Racing
3:40 pm	AFTERNOON SNACK BREAK		
4:00 pm	"THAT'S THE TICKET" Super F	Panel sponsored by TICKET	MODERATOR: Tom Sheridan, Chicago White Sox PANELISTS: Flavil Hampsten, San Jose Sharks; Mark Plutzer, MLB Advanced Media; Mike Kenney, Harlem Globetrotters; Rob Sine, IMG Learfield Ticket Solutions
6:00 pm	2016 BUDWEISER GALA - Hos	RoseQuarter RoseQuarter	Keynote Speaker VIN LANANNA 2016 Olympic Head Coach - Men's Track & Field President, TrackTown USA Associate Athletic Director, Olympic Development, University of Oregon

TUESDAY



ETHAN CASSON Chief Revenue Officer, San Francisco 49ers



CHRIS HUDGENS FELD Motor



MCGOWAN President & SVP CEO, Portland Entertainment Premium Trail Blazers Operations,



MARK PROWS



COREY BRETON SVP of Products and Major League Consulting, MGM Resorts Ticketing,

LAFC



DECLAN MATT HILL BOLGER SVP Global VP, Club Sports & Services, Soccer **GMR**



Sponsorship Sr. Director & Ticket Sales of Product Entertainment Consultant; Managing Partner, SRO Marketing Partners; Co-



Marketing,

STEVE DELAY MATT ZILLI

TROY KIRBY Director of Ticket

Operations,

ERIC

Director,

Business

Ticket Galaxy

LAPOINTE



JASPER JOYCE JEFF Director, Ticket Sales, Harlem Sales & Partnerships, Globetrotters Strategy, Arizona



Coyotes

MORANDER EVP, Ticket



& Strategic

Entertainment

Alliances,

FELD





& Premium

Detroit Lions

Seating,

WEBSTER Corporate Development Partnerships, Detroit Lions University



ERIC

FLAVIL NICHOLS HAMPSTEN Assistant AD/ EVP, Chief CMO, Sales & Marketing Officer, San of South Carolina Jose Sharks

Marketo, Inc. UC Davis

NETWORKING EVENTS





The 2016 Opening Night Celebration will be held at **Providence Park** directly following the Sunday Workshops. Attendees will take part in a behind-thescenes look at the Portland Timbers stadium, a reception with light appetizers and cocktails, and officially be welcomed to the 2016 National Sports Forum by the 2015 MLS Cup Champions, the Portland Timbers!





The **Moda Center,** home of the Portland Trail Blazers, will play host to this year's Budweiser Gala. As the final event of the 2016 National Sports Forum, the Budweiser Gala will include a tour of the arena, dinner and drinks, and a special Keynote presentation from Vin Lananna, the 2016 Olympic Head Coach - Men's Track & Field and President of TrackTown USA.

NSF_ SUNDAY WORKSHOPS

Best Practices & Idea Sharing

	SUNDAY WORKSHOPS	WORKSHOP DESCRIPTION
OPEN TO ALL	NSF TECH TANK	The NSF Tech Tank is designed to expose innovative companies to teams, sports properties and agencies. Open to all NSF Attendees & Exhibitors.
	"GETTING THE MOST OUT OF THE NSF" WORKSHOP	RECOMMENDED FOR EXHIBITORS. Stop in to hear some tips and tricks on how you can maximize your time at this year's NSF! Open to all NSF Attendees & Exhibitors.
	BIG DATA WORKSHOP	This workshop will provide an overview of all the various data-driven systems out there and how they all connect in a team's ecosystem. Complete with case studies and panel discussions. Open to all NSF Attendees & Exhibitors.
	ACADEMIC WORKSHOP	Join other professionals in academia in this unique opportunity to come together and discuss and apply practical application to sports management related academic classrooms.
	BUSINESS OF DIVERSITY IN SPORTS & ENTERTAINMENT (BDSE) WORKSHOP	This special interactive program is reserved exclusively for the BDSE cohort. The session will focus on networking, leadership and career development centered around increasing diversity within the leadership ranks of the sports industry.
	MILB WORKSHOP	A unique opportunity for MiLB executives to come together to discuss creativity, ticketing, sponsorship & marketing as it applies to Minor League Baseball. Join the industry's most innovative executives for this day-long session.
(0	MLB WORKSHOP	A candid round table discussion with MLB executives on ticket sales, services and marketing. Come be a part of the camaraderie, ask the tough questions, get better insight and take it all back to your respective clubs.
PRIVATE SESSIONS	NON-TRADITIONAL SPORT & ENTERTAINMENT WORKSHOP	A unique opportunity for non-traditional sport and entertainment events to come together, hear from Industry experts and "dive deep" into business strategies, best practices and challenges.
	NFL WORKSHOP	Connect with fellow NFL executives in a private idea-sharing session highlighting marketing and ticketing strategies, sponsorship opportunities as well as suite sales initiatives.
	NHL WORKSHOP	Join league executives during this strategizing session exclusively for those in the NHL. Leadership strategies, sponsorship activation and best practices will all be shared in this exclusive meeting.
	OHIO UNIVERSITY WORKSHOP	Open exclusively to Ohio University Alums and professional MSA/MBA students already working in the industry. This executive education workshop will cover career development, sales and marketing best practices.
	UNIVERSITY OF OREGON WORKSHOP	Open exclusively to University or Oregon Alums working in the industry. This executive education workshop will cover career development, sales and marketing best practices.

ADDITIONAL PROGRAMMING

AGENDA

ADCHIEVEMENT AWARDS 2016

The 2016 **ADchievement Awards** recognize the year's most outstanding advertising campaigns in sports. The competition brings in hundreds of submissions from the top teams, agencies, leagues, motorsports properties and more, to take home the award for the best and most effective advertising in eight categories. Winners will be announced on-stage at the 2016 National Sports Forum in Portland on February 16th.



The 2016 **SAMMY Award** (Sales, Advertising, Marketing & Management idea of the Year) finalists will highlight six revenue-generating ideas that saw BIG results in the industry.

The six SAMMY finalists will present their objectives, actions and results to the 2016 NSF attendees. Join us to decide who will win top honors this year during the "Six Best Ideas You Should Be Doing NOW!" Breakout Session on Tuesday, February 16th.



The 2016 **OM Foundation Award** celebrates an individual in the sports and entertainment industry who goes above and beyond to better their community.

Individuals are nominated and the recipient is hand selected by the NSF Steering Committee and OM Foundation Award Selection Committee. The recipient will be awarded the OM Foundation Award at the 2016 National Sports Forum in Portland.

BUSINESS of DIVERSITY in SPORTS and ENTERTAINMENT

32 of the top up-and-coming diverse sports professionals, representing many of the major organizations in the industry, will be awarded scholarships for the fourth annual NSF **Business** of Diversity in Sports and Entertainment program.

Chaired by a twelve-person committee, this inclusive program will focus on leadership and career development centered around increasing diversity within the leadership ranks of the industry. Each scholarship recipient will attend the BDSE program Sunday and the full conference Monday and Tuesday.



The 10th annual **Case Cup Competition** will be held at the 2016 National Sports Forum. Nine of the nation's top MBA and Sports Masters programs will compete to show their program has what it takes to take home the cup!

Watch as the sports industry's rising stars show off the skills obtained in their program and vie to be named the 2016 Case Cup Winner!

The 2016 Case Cup Field:



















2016 NSF TRADE SHOW

BUSINESS GETS DONE AT THE FORUM

EXHIBIT AT THE 2016 NSF TRADE SHOW

- 1. Gain access to hundreds of sports business decision-makers
- 2. Show off your products and services
- 3. Network and build relationships with executives in all areas of the sports industry

DON'T WAIT TO REGISTER, SPACE IS LIMITED!



*Exclusivity not available for NSF Exhibitors

SINGLE BOOTH - \$3,695*

*Price Expires January 15, 2016

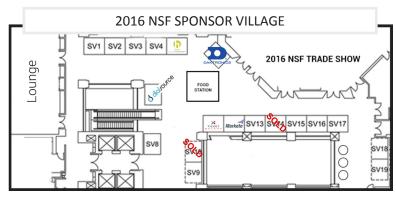
FOR MORE INFORMATION CONTACT

Ryan Heidrich 619.469.4101 x 205 ryan.h@sports-forum.com









LEARN MORE ABOUT SPONSORSHIP OPPORTUNITIES FOR THE 2016 NATIONAL SPORTS FORUM

As a sponsor you'll have the opportunity to gain exposure to hundreds of influential managers and executives in the sports industry in a dynamic, interactive setting.

FOR MORE INFORMATION CONTACT

Dustin Ouellette at 619.303.1675 | dustin@sports-forum.com **Stephen Corsaro** at 619.303.1688 | stephen@sports-forum.com

REGISTER FOR THE 2016 NSF

Register now for the 2016 National Sports Forum for \$1,595 per badge **OR** take advantage of the NSF **TRIPLE PLAY OFFER**: **3 Attendees from the same organization for \$3,500***

Price of badges will increase on **January 16th**, so don't wait, sign up to attend the **TOP** education and networking conference in sports business!

TO REGISTER:

Contact Nicole Del Vecchio - 619.469.4101 x 207 | nicole@sports-forum.com OR visit us online at www.sports-forum.com

*The Triple Play Offer is a discounted rate, therefore it is non-refundable once purchased, non-transferable to anyone outside of your organization, nor does it carry any roll-over value should any of your three attendees not be able to attend the upcoming 2016 National Sports Forum.

2016 STEERING COMMITTEE

DAVID BROWN *Executive Vice President* **idegy, inc.**

SC Member Since: 2003



STEVE DUPEE
Executive Vice President, Business
Development
GMR Marketing

SC Member Since: 2004



JIM KAHLER Executive Director, Center for Sports Administration Ohio University

SC Member Since: 2004



MIKE REDLICK

Dir. of External Affairs, DeVos Sport Business Management Program University of Central Florida

SC Member Since: 2005



MARY PINK

Associate Athletics Director for Marketing & Promotions Iowa State Athletics Department

SC Member Since: 2010



KATHY SCHWAB

Senior Director, Marketing Milwaukee Brewers

SC Member Since: 2010



TOM SHERIDAN

Sr Director, Ticket Sales & Premium Seating Chicago White Sox

SC Member Since: 2010



BRIAN BYRNES

Senior Vice President, Sales & Marketing
Oklahoma City Thunder

SC Member Since: 2011



SUE HOLLENBECK

Director of Sports Business **OKCCVB**

SC Member Since: 2013



DAN MIGALA

Founding Partner
PCG/The Migala Report

SC Member Since: 2013



DANNON HULSKOTTER

Vice President, Marketing & Fan Engagement Minnesota Vikings

SC Member Since: 2014



BRYANT PFEIFFER

Vice President, Club Services
Major League Soccer

SC Member Since: 2014



KYLE BOSTWICK

Vice President Vermont Lake Monsters

SC Member Since: 2015



JOSE DUVERGE

Manager of Business Development Major League Soccer/ Soccer United Marketing

SC Member Since: 2015



ANDY MILOVICH

VP, General Manager Myrtle Beach Pelicans

SC Member Since: 2015



DAVE MULLINS

Vice President, Client Development GMR Marketing

SC Member Since: 2015



DAVE MUYE

Sr. Director, Sponsorships & Strategic Alliances
Feld Entertainment, Inc.

SC Member Since: 2015



ERIC NICHOLS

Assistant AD/CMO
University of South Carolina

SC Member Since: 2015



BRENT SCHOEB

VP, Corporate Partnerships (Sales & Service) San Francisco 49ers

SC Member Since: 2015



CHAD SEIGLER

Vice President, Team Marketing Services NASCAR

SC Member Since: 2015



ERIC STISSER

Senior Vice President, Corporate Sponsorship St. Louis Blues

SC Member Since: 2015



CHRIS WUJCIK

Senior Director, Sports Strategy GMR Marketing

SC Member Since: 2015



LISA BOAZ

Manager of Local Sports Sponsorship **Anheuser-Busch**

SC Member Since: 2016



ACCOMMODATIONS 2016 NSF TECH TANK

Hilton Portland & Executive Tower

921 SW 6th Ave, Portland, OR 97204 P: (503) 226-1611

The official host hotel of the 2016 National Sports Forum is the Hilton Portland & Executive Tower. The Hilton will also be hosting all educational programming of the 2016 NSF (Sunday Workshops, Super Panels and Breakout Sessions) and the 2016 NSF Trade Show.

All NSF attendees can receive a special rate of \$189 per night. The room block will fill up quickly so make sure to book your room early! You can call the Hilton and make your reservation via phone, just make sure to mention the National Sports Forum when booking to secure the \$189/night rate!



The NSF Tech Tank is designed to expose innovative companies to teams, sports properties and agencies. The NSF Tech Tank will be held on Sunday, February 14, 2016 from 11:30am - 5:30pm and will consist of four "flights" centered on specific technological trends in the sports industry:

1. Social & Digital Media -

This flight seeks to introduce new ways for sports properties and sponsors to engage fans both inside the stadium and outside of events through social & digital means.

2. Ticketing -

This flight is focused on driving ticket sales with companies that have developed unique new ways to aid sports properties in their efforts to increase ticketing revenues.

3. In-Venue Fan Engagement -

Sports properties and sponsors are looking to you to share your technologies that can elevate the fan experiences as well as unique new methods to enhance corporate sponsorship activation.

4. "Wild About Apps" -

Showcase your application and/or app integration with a focus on enhancing fan interaction, optimize stadium operations, generate new revenue streams, increase game day sales, and more.







For more information or to participate in the NSF Tech Tank contact Stephen Corsaro at 619.303.1688 or stephen@sports-forum.com

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STRATEGIC PARTNERS











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EVENT AFFILIATES















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